10 Critical Career Mistakes and How to Avoid Them

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Career or Job?

Job: short term. Agreement with another party for a specific time for a specific trade.

Career: long term pursuit requiring skills, training, experience mix. Passion. Fulfillment.
Defining Mistakes

An act or condition of ignorant or imprudent deviation from a code of behavior.

An act involving an unintentional deviation from truth or accuracy.

An act that through ignorance, deficiency, or accident departs from or fails to achieve what is true.

Finite event Consequence of a choice
Defining Success

Peace
Equitable reward
Growth
1. Not Planning Our Career Path

“Failing to plan is planning to fail”
A. Lakein
2. Not Budgeting Appropriately

“A budget tells your resource where to go instead of wondering where it went.”
D. Ramsey
3. Believing it’s Not Personal

Likability
The Business of People
Self Awareness
4. Underestimating Our Network

The Power of Relationships

Social Capital
5. Being Untruthful

Lies about skills, experiences or connections you don’t have.

Underqualified? Apply!
6. Avoiding Difficult Situations

Prepare for difficult conversations

Monetizing educated risks
7. Becoming Complacent

Satisfaction with how things are. Minimal motivation to improve.

Engaged, acceptance of now.
8. Quitting too soon

Talent, skills and discipline.
9. Allowing Distractions

Distraction is anything that captures your mind away from your job or career.

Focus and discipline
10. Failing to Learn

Learn from the mistakes of others
How to Learn From Our Mistakes

Own Your Mistakes

Reframe the Error

Analyze Your Mistake

Put Lessons Learned Into Practice
Mistakes We *Should* Be Making
Together We Have:

- Identified the fundamentals and differentiators between success and mistakes; careers and jobs.
- Highlighted the top behaviors that can jeopardize our career and their impact.
- Understood the alternative actions to take to prevent/correct these career mistakes.
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